

# Tarana Wireless

Delivering reliable download speeds up to 300+Mbps, Tarana Wireless is the next generation in rapid internet deployment. Backed by 700+ base stations built and owned by MTN we have sufficient coverage to build from. Choose speed packages from 10Mbps all the way to 200Mbps with UNCAPPED internet.

## The Network We Operate

MTN National Wholesale built and owns a national network based on the TARANA 5G nBWireless Technology. This network, comprising of 700+ Base Stations were made available to KONEKT ISP to operate as a Wireless Network Operator.

As a MTN Wholesale Partner, KONEKT ISP has gained a key set of tools and platforms from both MTN and TARANA Wireless to successfully drive a channel partner program that will benefit the growth of your business.



### The CSP Tower Infrastructure

The towers and CSP core infrastructure is owned and maintained by MTN South Africa. Key points of interest is that of TARANA towers have fibre backhaul and battery backup solutions.



### The Core Data Delivery Structure

KONEKT ISP has a direct cross connect to the MTN network. A VPN configuration makes the magic happen where KONEKT ISP delivers the data traffic over the network.



### Client Installation and Management

The last-mile connection is managed by KONEKT ISP. A KONEKT ISP team or a channel partner will plan and install the connection to the customer.



### Link Management Tools and Support

KONEKT ISP is a full access partner to the TARANA network and the management platforms that allow us to support every individual service from our NOC.

# Our Partner Program

The KÖNIGT SP Channel Partner Program allows for rapid expansion across South Africa to any MSP/ISP/RESELLER that is looking to grow their product offering as well as upscale their operation to a new disruptive product.

## The Reseller Partner

The KÖNIGT Reseller Partner has a wholesale account with KÖNIGT SP. You order links from KÖNIGT and enjoy the technical expertise of our certified teams to install these links at your customer sites. You will be billed for all installations and links at the end of the each month for payment.

## The Self-Install Partner

The KÖNIGT Self-Install Partner has a special wholesale account that includes a virtual warehouse. You will have your own technical teams that will be certified by KÖNIGT SP to do the installations yourself. KÖNIGT will issue TARANA radios to you and you will do the installations at your customer premises yourself. You will also be responsible to do on-site support for your links.



## Reseller Support

Support for either of these two options are the same.

KÖNIGT SP is a complete systems support NOC for the network and our support teams have all the necessary tools to support your links over the air.



*You can choose to add a simcard as failover to your link and increase the service level that you supply to your customer.*

## National Coverage

The coverage map currently boasts with 700+ base stations and the rollout is growing. As a Channel Partner you can take advantage of the complete coverage map to get your customers connected in even far out places.

We are constantly planning and rolling out new towers to expand the coverage of the product and you can have this full coverage map in your expansion planning.